# Statistics for Business and Economics 

## Chapter 3

## Probability

## Important Terms

- Random Experiment - a process leading to an uncertain outcome
- Basic Outcome - a possible outcome of a random experiment
- Sample Space - the collection of all possible outcomes of a random experiment
- Event - any subset of basic outcomes from the sample space


## Important Terms

- Intersection of Events - If A and B are two events in a sample space $S$, then the intersection, $A \cap B$, is the set of all outcomes in $S$ that belong to both $A$ and $B$



## Important Terms

- A and B are Mutually Exclusive Events if they have no basic outcomes in common
- i.e., the set $A \cap B$ is empty



## Important Terms

- Union of Events - If $A$ and $B$ are two events in a sample space $S$, then the union, $A \cup B$, is the set of all outcomes in $S$ that belong to either A or B



## Important Terms

- Events $E_{1}, E_{2}, \ldots E_{k}$ are Collectively Exhaustive events if $E_{1} \cup E_{2} \cup \ldots \cup E_{k}=S$
- i.e., the events completely cover the sample space
- The Complement of an event $A$ is the set of all basic outcomes in the sample space that do not belong to $A$. The complement is denoted $\bar{A}$



## Example

Let the Sample Space be the collection of all possible outcomes of rolling one die:


$$
S=[1,2,3,4,5,6]
$$

Let A be the event "Number rolled is even"
Let B be the event "Number rolled is at least 4"
Then

$$
A=[2,4,6] \quad \text { and } B=[4,5,6]
$$

## Examples

$$
\begin{array}{l|l|l}
S=[1,2,3,4,5,6] & A=[2,4,6] & B=[4,5,6] \\
\hline
\end{array}
$$

Complements:

$$
\overline{\mathrm{A}}=[1,3,5] \quad \overline{\mathrm{B}}=[1,2,3]
$$

Intersections:

$$
\mathrm{A} \cap \mathrm{~B}=[4,6] \quad \overline{\mathrm{A}} \cap \mathrm{~B}=[5]
$$

Unions:

$$
\begin{aligned}
& A \cup B=[2,4,5,6] \\
& A \cup \bar{A}=[1,2,3,4,5,6]=S
\end{aligned}
$$

## Example

```
\(S=[1,2,3,4,5,6] \quad A=[2,4,6]\) \(B=[4,5,6]\)
```

- Mutually exclusive:
- A and B are not mutually exclusive
- The outcomes 4 and 6 are common to both
- Collectively exhaustive:
- A and B are not collectively exhaustive
- A U B does not contain 1 or 3


## Another Example

- What is Sample Space of rolling two dies?

$S=[(1,1),(1,2), \ldots,(1,6),(2,1),(2,2), \ldots,(2,6)$,
$(3,1), \ldots,(3,6),(4,1), \ldots,(5,1), \ldots,(6,1), \ldots,(6.6)]$
- Let A be the event "Both numbers are even"

$$
A=[(2,2),(2,4),(2,6),(4,2),(4,4),(4,6),(6,2),(6,4),(6,6)]
$$

- Let B be the event "Both numbers add to 3"

$$
B=[(1,2),(2,1)]
$$

## Probability

- Probability - the chance that an uncertain event will occur (always between 0 and 1 )
$0 \leq P(A) \leq 1 \quad$ For any event $A$



## Assessing Probability

- There are three approaches to assessing the probability of an uncertain event:


## 1. classical probability

$$
\text { probability of event } A=\frac{N_{A}}{N}=\frac{\text { number of outcomes that satisfy the event }}{\text { total number of outcomes in the sample space }}
$$

- Assumes all outcomes in the sample space are equally likely to occur


## Counting the Possible Outcomes

- Use the Combinations formula to determine the number of combinations of $n$ things taken $k$ at a time

$$
\mathrm{C}_{\mathrm{k}}^{\mathrm{n}}=\frac{\mathrm{n}!}{\mathrm{k}!(\mathrm{n}-\mathrm{k})!}
$$

- where
- $n!=n(n-1)(n-2) \ldots(1)$
- 0 ! $=1$ by definition


## Example

- 5 candidates for 2 positions
- 3 candidates are men, 2 candidates are women
- Equal probability of hiring among 5 candidates
- What is the probability that no women will be hired?


## Example

- The total number of possible combinations:

$$
C_{2}^{5}=\frac{5!}{2!(5-2)!}=\frac{5 \cdot 4 \cdot 3 \cdot 2 \cdot 1}{2 \cdot 1 \cdot(3 \cdot 2 \cdot 1)}=\frac{20}{2}=10
$$

- The number of possible combinations that both hired persons are men:

$$
C_{2}^{3}=\frac{3!}{2!(3-2)!}=\frac{3 \cdot 2 \cdot 1}{2 \cdot 1 \cdot(1)}=\frac{6}{2}=3
$$

- The probability that no women is hired:

$$
3 / 10=30 \%
$$

## Assessing Probability

## Three approaches (continued)

2. relative frequency probability
probability of event $\mathrm{A}=\frac{\mathrm{n}_{\mathrm{A}}}{\mathrm{n}}=\frac{\text { number of events in the population that satisfy event } \mathrm{A}}{\text { total number of events in the population }}$

- the limit of the proportion of times that an event A occurs in a large number of trials, $n$


## 3. subjective probability

an individual opinion or belief about the probability of occurrence

## Probability Postulates

1. If $A$ is any event in the sample space $S$, then

$$
0 \leq P(A) \leq 1
$$

2. Let $A$ be an event in S , and let $\mathrm{O}_{\mathrm{i}}$ denote the basic outcomes. Then

$$
\mathrm{P}(\mathrm{~A})=\sum_{A} \mathrm{P}\left(\mathrm{O}_{\mathrm{i}}\right)
$$

(the notation means that the summation is over all the basic outcomes in A)
3. $P(S)=1$

## Probability Rules

- The Complement rule:

$$
P(\bar{A})=1-P(A) \quad \text { i.e., } P(A)+P(\bar{A})=1
$$

- The Addition rule:
- The probability of the union of two events is

$$
\mathrm{P}(\mathrm{~A} \cup \mathrm{~B})=\mathrm{P}(\mathrm{~A})+\mathrm{P}(\mathrm{~B})-\mathrm{P}(\mathrm{~A} \cap \mathrm{~B})
$$

## A Probability Table

Probabilities and joint probabilities for two events $A$ and $B$ are summarized in this table:

|  | $B$ | $\bar{B}$ |  |
| :---: | :---: | :---: | :---: |
| $A$ | $P(A \cap B)$ | $P(A \cap \bar{B})$ | $P(A)$ |
| $\bar{A}$ | $P(\bar{A} \cap B)$ | $P(\bar{A} \cap \bar{B})$ | $P(\bar{A})$ |
|  | $P(B)$ | $P(\bar{B})$ | $P(S)=1.0$ |

## Addition Rule Example

Consider a standard deck of 52 cards, with four suits: - \&

## Let event $A=$ card is an Ace

Let event $B=$ card is from a red suit


## Addition Rule Example

$$
P(\text { Red } U \text { Ace })=\mathbf{P}(\text { Red })+\mathbf{P}(\text { Ace })-\mathbf{P}(\text { Red } \cap \text { Ace })
$$

| $=26 / 52+4 / 52-2 / 52$ |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
| Type |  | Color |  | Don't count <br> the two red <br> aces twice! |
|  | Red | Black | Total |  |
| Ace | 2 | 2 | 4 |  |
| Non-Ace | 24 | 24 | 48 |  |
| Total | 26 | 26 | 52 |  |

## Conditional Probability

- A conditional probability is the probability of one event, given that another event has occurred:

$$
\mathrm{P}(\mathrm{~A} \mid \mathrm{B})=\frac{\mathrm{P}(\mathrm{~A} \cap \mathrm{~B})}{\mathrm{P}(\mathrm{~B})}
$$

The conditional probability of A given that $B$ has occurred

$$
P(B \mid A)=\frac{P(A \cap B)}{P(A)}
$$

The conditional probability of $B$ given that $A$ has occurred

## Conditional Probability Example

- Of the cars on a used car lot, 70\% have air conditioning (AC) and 40\% have a CD player (CD). $20 \%$ of the cars have both.
- What is the probability that a car has a CD player, given that it has AC ?
i.e., we want to find $P(C D \mid A C)$


## Conditional Probability Example

- Of the cars on a used car lot, 70\% have air conditioning (AC) and 40\% have a CD player (CD). $20 \%$ of the cars have both.

|  | CD | No CD | Total |
| :--- | :---: | :---: | :---: |
| AC | .2 | .5 | .7 |
| No AC | .2 | .1 | .3 |
| Total | .4 | .6 | 1.0 |

$$
P(C D \mid A C)=\frac{P(C D \cap A C)}{P(A C)}=\frac{.2}{.7}=.2857
$$

## Conditional Probability Example

- Given AC, we only consider the top row (70\% of the cars). Of these, $20 \%$ have a CD player. $20 \%$ of $\mathbf{7 0 \%}$ is $28.57 \%$.



## Multiplication Rule

- Multiplication rule for two events A and B:

$$
P(A \cap B)=P(A \mid B) P(B)
$$

- also

$$
P(A \cap B)=P(B \mid A) P(A)
$$

## Multiplication Rule Example

$$
\begin{aligned}
\mathbf{P}(\text { Red } \cap \text { Ace }) & =\mathbf{P}(\text { Red } \mid \text { Ace }) \mathbf{P}(\text { Ace }) \\
& =\left(\frac{2}{4}\right)\left(\frac{4}{52}\right)=\frac{2}{52}
\end{aligned}
$$

$$
=\frac{\text { number of cards that are red and ace }}{\text { total number of cards }}=\frac{2}{52}
$$

| Type | Color |  |  |
| :--- | :---: | :---: | :---: |
|  | Red | Black |  |
| Ace | 2 | 2 | 4 |
| Non-Ace | 24 | 24 | 48 |
| Total | 26 | 26 | 52 |

## Statistical Independence

- Two events are statistically independent if and only if:

$$
P(A \cap B)=P(A) P(B)
$$

- Events $A$ and $B$ are independent when the probability of one event is not affected by the other event
- If $A$ and $B$ are independent, then

$$
\begin{array}{ll}
P(\mathrm{~A} \mid \mathrm{B})=\mathrm{P}(\mathrm{~A}) & \text { if } \mathrm{P}(\mathrm{~B})>0 \\
\mathrm{P}(\mathrm{~B} \mid \mathrm{A})=\mathrm{P}(\mathrm{~B}) & \text { if } \mathrm{P}(\mathrm{~A})>0
\end{array}
$$

## Statistical Independence Example

- Of the cars on a used car lot, $70 \%$ have air conditioning (AC) and $40 \%$ have a CD player (CD). $20 \%$ of the cars have both.

|  | $C D$ | No CD | Total |
| :--- | :---: | :---: | :---: |
| AC | .2 | .5 | .7 |
| No AC | .2 | .1 | .3 |
| Total | .4 | .6 | 1.0 |

- Are the events AC and CD statistically independent?


## Statistical Independence Example

|  | $C D$ | No CD | Total |
| :--- | :---: | :---: | :---: |
| AC | .2 | .5 | .7 |
| No AC | .2 | .1 | .3 |
| Total | .4 | .6 | 1.0 |

$$
P(A C \cap C D)=0.2
$$

$$
\left.\begin{array}{l}
P(A C)=0.7 \\
P(C D)=0.4
\end{array}\right\} P(A C) P(C D)=(0.7)(0.4)=0.28
$$

$$
P(A C \cap C D)=0.2 \neq P(A C) P(C D)=0.28
$$

So the two events are not statistically independent

## Bivariate Probabilities

## Outcomes for bivariate events:

|  | $B_{1}$ | $B_{2}$ | $\cdots$ | $B_{k}$ |
| :---: | :---: | :---: | :---: | :---: |
| $A_{1}$ | $P\left(A_{1} \cap B_{1}\right)$ | $P\left(A_{1} \cap B_{2}\right)$ | $\cdots$ | $P\left(A_{1} \cap B_{k}\right)$ |
| $A_{2}$ | $P\left(A_{2} \cap B_{1}\right)$ | $P\left(A_{2} \cap B_{2}\right)$ | $\cdots$ | $P\left(A_{2} \cap B_{k}\right)$ |
| $\cdot$ | $\cdot$ | $\cdot$ | $\cdot$ | $\cdot$ |
| $\cdot$ | $\cdot$ | $\cdot$ | $\cdot$ | $\cdot$ |
| $\cdot$ | $\cdot$ | $\cdot$ | $\cdot$ | $\cdot$ |
| $A_{h}$ | $P\left(A_{h} \cap B_{1}\right)$ | $P\left(A_{h} \cap B_{2}\right)$ | $\cdots$ | $P\left(A_{h} \cap B_{k}\right)$ |

## Joint Distribution of $X$ and $Y$

- Consider two random variables: $X$ and $Y$
- X takes $n$ possible values:

$$
\backslash\left\{x \_1, x \_2, \ldots, x \_n \backslash\right\}
$$

- Y takes m possible values:

$$
\backslash\left\{y \_1, y \_2, \ldots, y \_m l\right\}
$$

- Joint Distribution of $X$ and $Y$ can be described by Bivariate probabilities.


## Distribution of (X,Y)

|  | $X=1$ | $X=2$ | $\ldots$ | $X=n$ |
| :---: | :---: | :---: | :---: | :---: |
| $Y=1$ | $P\left(X=x_{-} 1, Y=y_{-} 1\right)$ | $P\left(X=x_{-} 2, Y=y_{-} 1\right)$ | $\ldots$ | $P\left(X=x_{-} n, Y=y_{-} 1\right)$ |
| $Y=2$ | $P\left(X=x_{-} 1, Y=x_{-} 2\right)$ | $P\left(X=x_{-} 2, Y=y_{-} 2\right)$ | $\ldots$ | $P\left(X=x_{-} n, Y=y_{-} 2\right)$ |
| $\cdot$ | $\cdot$ | $\cdot$ | $\cdot$ | $\cdot$ |
| $\cdot$ | $\cdot$ | $\cdot$ | $\cdot$ | $\cdot$ |
| $Y=m$ | $P\left(X=x_{-} 1, Y=y_{-} m\right)$ | $P\left(X=x_{-} 2, Y=y_{-} m\right)$ | $\ldots$ | $P\left(X=x_{-} n, Y=y \_m\right)$ |

## Joint and Marginal Probabilities

- The probability of a joint event, $\mathrm{A} \cap \mathrm{B}$ :

$$
\mathrm{P}(\mathrm{~A} \cap \mathrm{~B})=\frac{\text { number of outcomes satisfying } \mathrm{A} \text { and } \mathrm{B}}{\text { total number of elementary outcomes }}
$$

- Computing a marginal probability:

$$
\mathrm{P}(\mathrm{~A})=\mathrm{P}\left(\mathrm{~A} \cap \mathrm{~B}_{1}\right)+\mathrm{P}\left(\mathrm{~A} \cap \mathrm{~B}_{2}\right)+\cdots+\mathrm{P}\left(\mathrm{~A} \cap \mathrm{~B}_{\mathrm{k}}\right)
$$

- Where $B_{1}, B_{2}, \ldots, B_{k}$ are $k$ mutually exclusive and collectively exhaustive events


## Marginal Probability Example

## P(Ace)

$$
=P(\text { Ace } \cap \text { Red })+P(\text { Ace } \cap \text { Black })=\frac{2}{52}+\frac{2}{52}=\frac{4}{52}
$$

| Type | Color |  | Total $/$ |
| :--- | :---: | :---: | :---: |
|  | Red | Black |  |
| Ace | 2 | 2 | 4 |
| Non-Ace | 24 | 24 | 48 |
| Total | 26 | 26 | 52 |

## Bayes' Theorem

$$
\begin{aligned}
P\left(E_{i} \mid A\right) & =\frac{P\left(A \mid E_{i}\right) P\left(E_{i}\right)}{P(A)} \\
& =\frac{P\left(A \mid E_{i}\right) P\left(E_{i}\right)}{P\left(A \mid E_{1}\right) P\left(E_{1}\right)+P\left(A \mid E_{2}\right) P\left(E_{2}\right)+\ldots+P\left(A \mid E_{k}\right) P\left(E_{k}\right)}
\end{aligned}
$$

- where:
$E_{i}=i^{\text {th }}$ event of $k$ mutually exclusive and collectively exhaustive events
$A=$ new event that might impact $P\left(E_{i}\right)$


## Bayes' Theorem Example

- If a person has the disease ( $\mathrm{D}+$ ), a blood test is positive (T+) with $95 \%$ probability. If a person is free of the disease (D-), the test comes back negative ( $\mathrm{T}-$ ) with $90 \%$ probability.

$$
\mathrm{P}(\mathrm{~T}+\mid \mathrm{D}+)=0.95 \text { and } \mathrm{P}(\mathrm{~T}-\mid \mathrm{D}-)=0.90
$$

- $1 \%$ people have the disease: $P(D+)=0.01$.
- What is the probability that you have the disease when your blood test is positive?


## Bayes' Theorem Example

- What is the probability that you have the disease if your blood test is positive?
- Let $\mathrm{D}+=$ disease, $\mathrm{D}-=$ no disease $\mathrm{T}+=$ positive test, $\mathrm{T}-=$ negative test
- $P(D+)=.01, P(D-)=1-P(D+)=.99$
- $\mathrm{P}(\mathrm{T}+\mid \mathrm{D}+)=.95, \mathrm{P}(\mathrm{T}-\mid \mathrm{D}-)=.90$
- Goal is to find $P(D+\mid T+)$


## Bayes' Theorem Example

## Apply Bayes' Theorem:

$$
\begin{aligned}
\mathrm{P}(\mathrm{D}+\mid \mathrm{T}+) & =\frac{\mathrm{P}(\mathrm{~T}+\mid \mathrm{D}+) \mathrm{P}(\mathrm{D}+)}{\mathrm{P}(\mathrm{~T}+\mid \mathrm{D}+) \mathrm{P}(\mathrm{D}+)+\mathrm{P}(\mathrm{~T}+\mid \mathrm{D}-) \mathrm{P}(\mathrm{D}-)} \\
& =\frac{(.95)(.01)}{(.95)(.01)+(1-.90)(.99)} \\
& =\frac{.0095}{.0095 .+.099}==08756
\end{aligned}
$$

So the revised probability of having disease is 8.76 percent!

## Chapter Summary

- Defined basic probability concepts
- Sample spaces and events, intersection and union of events, mutually exclusive and collectively exhaustive events, complements
- Examined basic probability rules
- Complement rule, addition rule, multiplication rule
- Defined conditional, joint, and marginal probabilities
- Defined statistical independence
- Discussed Bayes' theorem

